

# 9:30 A.M., FRIDAY, OCTOBER 23, 2020 AGENDA

- I. Call to Order Mr. Jeff Letwin, Chairman
- II. Pledge of Allegiance
- III. Approval of Minutes:
  - 1. September 25, 2020 Regular Meeting
- IV. Report of the Chief Executive Officer Ms. Katharine Kelleman
- V. Report of Performance Oversight Committee Ms. Michelle Zmijanac, Chair
  - 1. Awarding of Bids
  - 2. Authorization to Award General Construction, Plumbing Construction and Electrical Construction Contracts for the South Hills Village Rail Center Pit Restoration Project
  - 3. Authorization to Enter into Agreements to Provide General Marketing Services
  - 4. Authorization to Extend and Amend Agreements for Medical and Vocational Case Management Services
  - 5. Authorization to Extend and Amend Agreement with Interstate Acquisition Services to Provide Real Estate Consulting Services
  - 6. Authorization to Enter into First Amendment to Designated Service Agreement with Pittsburgh Public Schools
- VI. Report of Planning and Stakeholder Relations Committee Mr. John L. Tague Jr., Chair
- VII. Report of Finance Committee Ms. Ann Ogoreuc, Chair
  - 1. September 2020 Financial Statements

- VIII. Report of Technology Committee Ms. Jennifer Liptak, Chair
  - 1. Awarding of Bids
- IX. New Business
- X. Public Comment:
  - 1. Laura Chu Wiens, Pittsburghers for Public Transit
  - 2. Edward Zakreski, Campus Vote Project
  - 3. Chris Lakin
- XI. NEXT REGULAR MEETING November 20, 2020
- XII. Adjournment

REPORT OF PERFORMANCE OVERSIGHT COMMITTEE

### AWARDING OF BIDS

## 1. OPERATOR, SUPERVISOR AND MAINTENANCE UNIFORMS (CHANGE ORDER)

At its October 2018 meeting, the Board authorized a contract with Work America The Uniform Company for operator, supervisor and Maintenance uniforms over a two-year term with a one-year optional term.

The contractor has performed well throughout the initial term of the contract, and Operations and Maintenance staff wish to exercise the option period. The contract permitted a maximum three percent price escalation for the optional period. A total not-to-exceed amount to be added to the contract for the option period would be \$1,273,466.25.

Additionally, the Authority has identified a need to provide employees with uniform washable and reusable face coverings to combat the COVID 19 Pandemic. Staff has determined that the current contractor is best suited to provide these face coverings. The total not-to-exceed cost for these uniform face coverings would be \$130,000.00.

**RECOMMENDATION:** That the contract be amended with Work America The Uniform Company to exercise the option year and include face coverings in the amount of \$1,403,466.25, which would bring the total not-to-exceed contract value to \$3,876,216.25.

This option year price represents the contracted rates and staff has determined the pricing received for the face coverings (as well as the optional period pricing) to be fair and reasonable and consistent with the funds budgeted.

# 2. VEHICLES AND UP-FITS (STATE SCHEDULE CO-STARS)

The Commonwealth of Pennsylvania Department of General Services Cooperative Purchasing Program (Co-Stars) has awarded vehicle and vehicle up-fit contracts to several firms and the Authority wishes to make purchases under the terms and conditions of each of the respective State Schedule Co-Stars contracts indicated below.

These contracts are effective at least through November 19, 2021, and Port Authority wishes to purchase a total of two vehicles (and the respective up-fit packages) under the terms and conditions of each of the respective contracts. These vehicles will replace vehicles that are at least 10-years old and/or have in excess of 100,000 miles and beyond their useful service life.

**RECOMMENDATION:** That a contract be awarded under the same terms and conditions of PA DGS Co Stars as follows:

- Contract #025-246 municipal work vehicles to Tri-Star Motors for two cab and chassis work trucks in the amount of \$91,500.00
- Contract #025-078 municipal work vehicles to Sabre Equipment Inc. for two work truck up-fit packages (dump beds & snowplows) in the amount of \$64,310.00

Staff has determined the pricing on the Pennsylvania State Schedule to be fair and reasonable and consistent with the funds budgeted.

# 3. <u>MAINTENANCE, INSPECTION, TESTING AND CERTIFICATION OF FIRE PROTECTION SYSTEMS</u>

This bid was publicly advertised and ebusiness documents were distributed. Three firms accepted the invitation and two bids were received for maintenance, inspection, testing and certification of Fire Protection Systems over a two-year period.

**RECOMMENDATION:** That a contract be awarded to the low responsible bidder that submitted a responsive bid, Preferred Fire Protection Inc., in the estimated amount of \$165,620.00 over the two-year period.

This price represents a five percent increase over the previous contract prices for these services two years ago. Staff has determined the pricing to be fair and reasonable and consistent with the funds budgeted.

#### RESOLUTION

**RESOLVED**, that recommendations as set forth in the report are accepted and that the chief executive officer or chief financial officer be, and hereby are, authorized and directed to execute such documents on behalf of Port Authority of Allegheny County as shall be required for the entry of proper contracts covering those items recommended for acceptance.

WHEREAS, Port Authority of Allegheny County (Authority) is engaged in the design and construction of the South Hills Village Rail Center Pit Restoration Project (Project); and

WHEREAS, the work for Project includes, but is not limited to, the furnishing of all engineering, labor, material, equipment, tools, supervision, and incidental items necessary for the demolition and construction of concrete approach, maintenance pit restoration, steel rail replacement, protective floor coating, compressed air piping, hot water supply, drainage system upgrades, electrical system upgrades, emergency shutoff system and maintenance pit lighting; and

WHEREAS, in order to perform the referenced work, bid documents were prepared for Contracts SHV-20-01-G REBID, General Construction, SHV-20-01-P REBID, Plumbing Construction, SHV-20-01-E REBID, Electrical Construction, South Hills Village Rail Center Pit Restoration Project (Contracts), and were publicly advertised;

**WHEREAS**, five bids for Contract SHV-20-01-G REBID, General Construction, two bids for Contract SHV-20-01-P REBID, Plumbing Construction and four bids for Contract SHV-20-01-E REBID, Electrical Construction were received and opened on August 7, 2020; and

WHEREAS, the bid of J.T. Thorpe & Sons, Inc., in the amount of \$9,229,069.53, is the lowest responsive bid, from a responsible bidder, among the bids received for Contract SHV-20-01-G REBID, General Construction; the bid of W.G. Tomko, Inc., in the amount of \$626,666.00, is the lowest responsive bid, from a responsible bidder, among the bids received for Contract SHV-20-01-P REBID, Plumbing Construction; and the bid of Merit Electrical Group, Inc., in the amount of \$1,328,000.00, is the lowest responsive bid, from a responsible bidder, among the bids received for Contract SHV-20-01-E REBID, Electrical Construction; and

**WHEREAS**, the respective bids of J.T. Thorpe & Sons, Inc, W.G. Tomko, Inc., and Merit Electrical Group, Inc., have been reviewed by the Authority staff and legal counsel and are recommended for award of the respective Contracts.

**NOW, THEREFORE, BE IT RESOLVED**, that the chief executive officer, chief develop officer and/or the chief engineer, or their respective designee be, and hereby are, authorized to enter into an agreement, in a form approved by counsel, with J.T. Thorpe & Sons, Inc., in the amount of \$9,229,069.53, for Contract SHV-20-01-G REBID, General Construction; with W.G. Tomko, Inc., in the amount of \$626,000.00, for Contract SHV-20-01-P REBID, Plumbing Construction and with Merit Electrical Group, Inc., in the amount of \$1,328,000.00, for Contract SHV-20-01-E REBID, Electrical Construction, subject to successful completion of the pre-award requirements, and to take all such other actions as may be necessary and proper to carry out the purpose and intent of this resolution.

WHEREAS, Port Authority of Allegheny County (Authority) requires, from time to time, a pool of firms to provide certain General Marketing Services, including Advertising/Marketing and Promotion, Public Relations, Community Outreach/ Engagement, Market Research, Direct Mail Distribution and Video Production (Services); and

**WHEREAS**, in order to obtain qualified firms to perform Services, Request for Proposals No. 20-04 (RFP), detailing the required Scope of Services, was prepared and publicly advertised; and

**WHEREAS**, 19 proposals were received on July 30, 2020 and were reviewed and evaluated by the Authority's previously appointed Evaluation Committee; and

WHEREAS, the proposals submitted by Red House Communications, Inc. for Advertising/Marketing and Promotion and Public Relations; Gatesman, Inc. for Community Outreach/Engagement; Campos LLC and Widener-Burrows & Associates Inc. d/b/a WBA Research for Market Research; Direct Mail Service, Inc. and CS-B2 Investments Inc. d/b/a AlphaGraphics in the Cultural District for Direct Mail Distribution; and Cut'N'Run Productions, LLC for Video Production have been determined to be the highest rated proposals for the performance of Services; and

WHEREAS, negotiations with the firms are progressing on a proposed agreement to perform the respective categories of Services; and

**WHEREAS**, a total not-to-exceed amount of up to \$5,650,000.00, to be allocated on an as-needed basis through task specific work orders, is recommended for approval for the agreements for Services.

NOW, THEREFORE, BE IT RESOLVED that the chief executive officer and/or chief communications officer be, and hereby are, authorized to enter into agreements with Red House Communications, Inc.; Gatesman, Inc.; Campos, LLC.; Widener-Burrows & Associates Inc. d/b/a WBA Research; Direct Mail Service Inc.; CS-B2 Investments Inc. d/b/a AlphaGraphics in the Cultural District; and Cut'N'Run Productions, LLC, in a form approved by counsel, to provide Services, in the identified categories, for a total not-to-exceed amount of \$5,650,000.00, to be allocated on an as-needed basis through task specific work orders, for an initial four-year period with the option to extend the term of the agreements for one additional year at the sole discretion of the Authority, and also to take all such other actions necessary and proper to carry out the purpose and intent of this resolution.

- WHEREAS, Port Authority of Allegheny County's (Authority) Board, following issuance of Request for Proposals No. 16-05, authorized the award of agreements (Agreements) to Genex Services, LLC, Disability Care Management Professionals of Western Pennsylvania, Inc., Allegiant Managed Care, Inc., and Wellco Rehab, Inc., to provide medical and vocational case management services (Services) for an initial term of three years and for a total not-to-exceed amount of \$300,000; and
- **WHEREAS**, Agreements provide for an option to extend the term of Agreements for up to two additional years at the sole discretion of the Authority; and
- **WHEREAS**, in September 2019, the Board approved the exercise of the first option year, extending the term of Agreements to November 30, 2020, at no increase to the previously authorized not-to-exceed amount; and
- WHEREAS, Wellco Rehab, Inc. advised the Authority that its principal and other key personnel would be retiring and Wellco Rehab, Inc. would no longer be able to provide Services to the Authority, therefore Agreement with Wellco Rehab was not extended; and
- WHEREAS, Services performed by Genex Services, LLC, Disability Care Management Professional of Western Pennsylvania, Inc. and Allegiant Managed Care, Inc., have been satisfactory and in compliance with Agreements; and
- WHEREAS, the Authority has determined that it is in its best interest to exercise the final option year and extend the term of Agreements with Genex Services, LLC, Disability Care Management Professional of Western Pennsylvania, Inc. and Allegiant Managed Care, Inc. through November 30, 2021; and
- **WHEREAS**, the Authority has also determined that no increase to the previously authorized total not-to-exceed amount of Agreements is necessary.
- NOW, THEREFORE, BE IT RESOLVED, that the chief executive officer and/or chief legal officer be, and hereby are, authorized to execute an amendment to Agreements with Genex Services, LLC, Disability Care Management Professionals of Western Pennsylvania, Inc., and Allegiant Managed Care, Inc., in a form approved by counsel, to extend the term of Agreements for one additional year through November 30, 2021, with no increase to the total not-to-exceed amount of Agreements, and to take all such other actions as may be necessary and proper to carry out the purpose and intent of this resolution.

WHEREAS, in accordance with its Board-adopted Procurement Policy and Procedures for Competitive Negotiations for Professional and Technical Services, Port Authority of Allegheny County (Authority) previously awarded Agreement No. R17-07 (Agreement) to Interstate Acquisition Services, a division of Century Engineering (Century), to provide real estate consulting services (Services) for the Authority on an asneeded basis through task-specific work orders; and

WHEREAS, Agreement provides for an initial term of three years with the option to extend the term of Agreement up to an additional two years at the sole discretion of the Authority; and

WHEREAS, the term of Agreement expires on December 31, 2020; and

WHEREAS, Century has performed Services in a satisfactory manner; and

WHEREAS, the Authority has determined that it is in its best interest to exercise the first option year of Agreement, extending the term for one additional year through December 31, 2021, and to increase the previously authorized total not-to-exceed amount of Agreement \$450,000 to ensure adequate funding to pay for continued Services.

NOW, THEREFORE, BE IT RESOLVED, that the chief executive officer, chief legal officer and/or chief financial officer be, and hereby are, authorized to execute an amendment to Agreement with Century, in a form approved by counsel, to extend the term of Agreement an additional year through December 31, 2021, and to increase the previously authorized total not-to-exceed amount of Agreement from \$1,062,000 to \$1,512,000, and to take all such other actions necessary and proper to carry out the purpose and intent of this resolution.

WHEREAS, for several years, Pittsburgh Public Schools (PPS) purchased monthly paper flash passes from Port Authority of Allegheny County (Authority) to distribute to PPS students designated by PPS to utilize the Authority's public transportation system to travel to and from school; and

WHEREAS, in May of 2019, and following successful pilot testing, the Authority's Board authorized the Authority to enter into an agreement with PPS to transition students designated by PPS from monthly paper flash passes to PPS-issued identification cards compatible with the Authority's smart card-based Automated Fare Collection System (Agreement). Among other terms and conditions, Agreement provides that PPS will pay the Authority its standard monthly pass rate for each unique PPS card tap in a given month, pro-rated at the start and end of the typical PPS academic year; and

WHEREAS, due to the COVID-19 pandemic, PPS started the 2020-21 academic year with all students learning remotely through at least October 31, 2020, and PPS intends to resume classroom instruction with students on staggered in-school schedules in November 2020; and

WHEREAS, due to PPS' plans to only have students in-school on a staggered basis, PPS has requested, and the Authority has agreed, subject to Board review and approval, to temporarily amend Agreement to charge PPS per PPS card tap at a total not-to-exceed the Authority's standard monthly pass rate per unique PPS card until such time that PPS resumes normal in-class instruction for all designated PPS students (First Amendment). First Amendment would also provide that the Authority would continue to evaluate individual PPS card usage and may invoice at the Authority's monthly pass rate for those PPS cards utilized in a manner consistent with monthly pass usage in a given month.

**NOW, THEREFORE, BE IT RESOLVED**, that the Authority's chief executive officer and/or chief financial officer be, and hereby are, authorized to enter into First Amendment with PPS, in a form approved by counsel, and to also take any and all other such actions as may be necessary and proper to carry out the purpose and intent of this resolution.







# Port Authority of Allegheny County

# CONSOLIDATED STATEMENT OF NET POSITION

For the Current Period

As of September 30, 2020

	OPERN	CAPTL	TOTAL
<u>ASSETS</u>			
CURRENT ASSETS			
Cash and cash equivalents	\$ 115,615,514.79	\$ 19,267,789.22	134,883,304.01
Capital grants receivable		17,218,119.28	17,218,119.28
Other receivables	4,687,826.19	0.00	4,687,826.19
Prepaid expenses	727,137.55	-	727,137.55
Materials & supplies	18,339,772.73	2/ 105 000 50	18.339,772.73
Total Current Assets	139,370,251.26	36,485,908.50	175,856,159.76
NONCURRENT ASSETS			
Restricted assets for capital additions and related debt	-	9,946,093.80	9,946,093.80
Designated for reserve fund	38,488,582.00		38,488,582.00
Capital assets, net of accumulated depreciation	<del>_</del>	1,231,880,322.00	1,231,880,322.00
Total Non-Current Assets	38,488,582.00	1,241,826,415.80	1,280,314,997.80
TOTAL ASSETS	<u>\$ 177,858,833.26</u>	<b>\$</b> 1,278,312,324.30	<u>\$ 1,456,171,157.56</u>
DEFERRED OUTFLOWS OF RESOURCES			
Deferred charge on refunding		6,648,821.51	6,648,821.51
Related to pensions	122,420,337.00	3,040,021.31	122,420,337.00
Related to OPEB	47,529,185.00	_	47,529,185.00
TOTAL DEFERRED OUTFLOWS OF RESOURCES	<u>\$ 169,949,522.00</u>	\$ 6,648,821.51	<u>\$ 176,598,343.51</u>
<u>LIABILITIES</u>			
CURRENT LIABILITIES			
Accounts payable	14,875,058.45	985,537.05	15,860,595.50
Accrued compensation, benefits & witholdings	15,414,052.78	-	15,414,052.78
Unearned revenue	134,010,684.48	25,646,050.22	159,656,734.70
Reserves for claims & settlements	6,272,850.00	-	6,272,850.00
Other current liabilities		687,990.66	687,990.6 <u>6</u>
Total Current Liabilities	170,572,645.71	27,319,577.93	197,892,223.64
NONCURRENT LIABILITIES			
Bond payable, net	-	158,775,174.15	158,775,174.15
Reserves for claims & settlements	5,006,967.00	-	5,006,967.00
Accrued OPEB liability	624,412,121.00	-	624,412,121.00
Net pension liability	421,374,849.00		421,374,849.00
Total Non-Current Liabilities	1,050,793,937.00	158,775,174.15	1,209,569,111.15
TOTAL LIABILITIES	<u>\$ 1,221,366,582.71</u>	<u>\$ 186,094,752.08</u>	<u>\$ 1,407,461,334.79</u>
DEFERRED INFLOWS OF RESOURCES			
Related to pensions	44,435,626.00	_	44,435,626.00
Related to OPEB	23,704,202.00	-	23,704,202.00
TOTAL DEFERRED INFLOWS OF RESOURCES	\$ 68,139,828.00	<u>s - </u>	\$ 68,139,828.00
NET ASSETS			
TOTAL NET POSITION	\$ (941,698,055.45)	\$ 1,098,866,393.73	\$ 157,168,338.28
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#### PORT AUTHORITY OF ALLEGHENY COUNTY



#### COMPARATIVE SUMMARY OF REVENUES AND EXPENSES

connecting people to life							
contecting people to the		nth of September 202			3 Month Year-to-Date	_	_
	Budget	Actual	Variance	Budget	Actual	Variance	Nates
REVENUE:							
Passenger revenue -							
Bus, Light Rail & Incline Plane	\$7,618,117	\$2,698,793	(\$4,919,324)	\$22,711,692	\$7,326,398	(\$15,385,294)	
ACCESS program service	900,701	507,930	(\$392,771)	2,665,067	2,272,296	(\$392,771)	
Advertising	271,869	138,183	(\$133,686)	723,085	367,550	(\$355,535)	
Interest income	186.406	17,077	(\$169,329)	638,581	88,001	(\$550,580)	
Other income	67,066	17,734	(\$49,332)	206,448	102,456	(\$103,992)	
				•		.,	-
Total Operating Income	\$9,044,159	\$3,379,717	(55.44.442)	C2/ 044 B72	610 127 701	(61, Tpp 1700	Total Operating Income was \$5.6 million under budget for the month. Passenger Revenue was \$4.9 million under budget due to lower ridership from the Pandemic. ACCESS Shared Ride revenues were under budget due to lower ridership as well. Interest income was below budget due to significantly lower interest rates. This income shortfall will indirectly be covered by CARES ACT Funding. Total
Total Operaning Income	\$7,04±,157	\$3,3/7,717	(\$5,664,442)	\$26,944,873	\$10,156,701	(\$16,788,172)	Operating Income for the first quarter is \$16.7 million under budget.
EXPENSE :							
Wages & salaries	\$13,312,344	\$13,264,293	\$49.051	424 251 700	474 744 109	15400 401	
		•	\$48,051	\$36,251,788	\$36,744,193	(\$492,405)	
Employee benefits	14,623,229	13,279,979	\$1,343,250	43,692,910	39,563,628	\$4,129,282	
Materials & supplies	4,013,039	3,239,941	\$773,098	12,281,647	9,123,136	\$3,158,511	,
Provision for Injuries & damages	357,415	277,762	\$79,653	1,402,245	781,754	\$620,491	
Purchased services	1,703,176	1,557,154	\$146,022	5,193,588	2,358,214	\$2,835,374	
Ullitles	687,339	650,612	\$36,727	2,062,217	1.286.801	\$775,416	
Other expense	1,061,870	1,117,461	[\$55,591]	4,595.476	1,914,426	\$2,681,050	
Interest			\$0			\$0	
ACCESS program service	2,435,235	2.418.614	\$16,621	7,305.705	7,148,834	\$156,871	_
Tabel Funcasia	F28 102 (47	far ope nav	£0.267.031	5110 T05 FT/		4-0.0/-	September. Employee Benefits were below budget by \$1.34 million primarily due to lower Active and Retiree Healthcare. Materials & Supplies are below budget due to lower diesel fuel prices and lower line-item expenses in Materials and Supplies. For the first quarter every expense category other than Salaries and Wages is below
Total Expense	\$38,193,647	\$35,805,816	\$2,387,831	\$112,785,576	\$98,920,986	\$13,864,590	budger.
Deficit before Subsidy	(\$29,149,488)	(\$32,426,099)	(\$3,276,611)	(\$85,640,703)	(\$88,764,285)	(52,923,582)	1
Operating Subsidy:							
County Drink Tax Revenue			\$0			\$0	
RAD Assistance - Local	275,000	182,143	(\$92,857)	825,000	546,429	[\$278,571]	
Gen Operating Assist - State	47,979,755	17,114,210	(\$30,865,545)	62,371,259	63,000,043	\$628,784	
Gen Op Assist - State Malch 5310	47,777,700	17,117,210	\$0	02,07 1,207	63,000,043	\$0.754	
Defer \$late Operating Assist			\$60				
Cost of Contracting	1 049 202	1 9/2 202		1.040.000	1.040.000	\$0	
_	1,863,383	1,863,383	\$0	1.863,383	1,863,383	\$0	
Redistribute to Vehicle Overhaul	550,000	19,428	(\$530,572)	1,090,000	411,181	[\$678,819	
Redistribute to Capital Accounts	169,383	294,208	\$124,825	508,149	499,073	(\$9.076)	
Fringe Benefits Redistrib Cap Accts	85,000	151,784	\$66,784	255,000	236,109	(\$18,891)	}
Preventive Maintenance	7,055,697	7,055,697	\$0	8,199,602	8,199,602	\$0	
ACM Capitalizations			\$0			\$0	
Third Party Reimbursements	51,000	79,287	\$28,287	61,000	92,891	\$31,891	
ACCESS-JARC/New Freedom			\$0			\$0	
ACCESS-5310 revenue			\$0			\$0	
ACCESS-PWD	51,600	29,990	(\$21,610)	154,800	133,190	(\$21,610)	
CARES - Port Authority	8,333		(58,333)	24,999		(\$24,999)	
CARES - County		2,524,217	\$2,524,217		2,524,217	\$2,524,217	
							Total Subsidy for the month of September was \$28.7 million under budget. This was due to receipt of State Operating Assistance in August versus the budget in September. For the first quarter, total
Total Subsidy	\$58,089,151	\$29,314,346	(\$28,774,805)	\$75,353,192	\$77,506,118	\$2,1 <b>52</b> ,9 <b>2</b> 6	subsidy is slightly above budget.
Surplus/Deficil	\$28,939,663	(\$3,111,753)	(\$32,051,416)	(\$10,487,511)	(\$11,258,167)	(\$770,656	1

#### PORT AUTHORITY OF ALLEGHENY COUNTY



### COMPARATIVE SUMMARY OF REVENUES AND EXPENSES

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	September 2019	Monthly Actuals September 2020	Variance	FY2020	ear to Date Actuals FY2021	Varlance	Notes
DEVELUE .						-	
REVENUE:							
Passenger revenue -	£7 /15 A/D	to (00.702	(64014640)	600 (01 (1)	#7.00 / DOD	MALE DATE OF THE	
Bus, Light Rail & Incline Plane ACCESS program service	\$7,615,062 900,701	\$2,698,793 507,930	(\$4,916,269) (\$392,771)	\$22,691,416	\$7,326,398	(\$15,365,018)	
Adverlising	251,879	138,183	(\$113,696)	2,665,067 703,075	2,272,296 367,550	(\$392,771)	
Interest income	186,406	17,077	(\$169,329)	638,581	367,330 88,001	(\$335,525) (\$550,580)	
Other income	70.221	17,734	(\$52,487)	226,825	102,456	(\$124,369)	
						1-	-
							Total Operating Income is \$16.7 million below tast fiscal year's total for the first
							quarter. Every revenue calegory is below
							last fiscal year's level. CARES ACT Funding
							will indirectly be used to lessen the impact of
Total Operating Income	\$9,024,269	\$3,379,717	(\$5,644,552)	\$26,924,964	\$10,156,701	(\$16,768,263)	this variance.
EXPENSE :							
Wages & salaries	\$12,757 <b>,247</b>	\$13,264,293	(\$507,046)	\$35,121,452	\$36,744,193	(\$1,622,741)	
Employee benefits	13,193,496	13,279,979	[\$86,483]	38,965,308	39,563,628	(\$598,320)	
Materials & supplies	3,309,259	3,239,941	\$69,318	10,477,574	9,123,136	\$1,354,438	
Provision for injuries & damages	172,317	277,762	(\$105,445)	700,300	781,754	(\$81,454)	
Purchased services	593,251	1,557,154	(\$963,903)	1,779,493	2,358,214	(\$578,721)	
Utilities	502,847	650,612	(\$147,765)	1,316,938	1,286,801	\$30,137	
Other expense	539,376	1,117,461	(\$578,085)	1,629,164	1,914,426	(\$285,262)	
Interest	0		\$0	0		\$0	
ACCESS program service	2,850,360	2.418.614	\$431,746	7,508,204	7,148,834	\$359,370	_
							Total Expense for the first quarter of FY2021 is
							\$1.4 million ahead of last fiscal year. This is
Total Expense	\$33,918,153	\$35,805,816	(\$1,887,663)	\$97,498,433	\$98,920,986	(\$1,422,553)	primarily due to higher Wages & Salaries and Employee Benefit levels.
Deficit before Subsidy	(\$24,893,884)	(\$32,426,099)	(\$7,532,215)	(\$70,573,469)	(\$88,764,285)	(\$18,190,816)	
Operating Subsidy:							
County Drink Tax Revenue			_				
RAD Assistance - Local	275,000	182,143	(92,857)	825,000	546,429	[278,571]	
Gen Operating Assist - State	47,979,756	17,114,210	(30,865,546)	62,371,259	63,000,043	628,784	
Gen Op Assist - State Match 5310					22,340,010		
Defer State Operating Assist						-	
Cost of Contracting	1,756,862	1,863,383	106,521	1,756,862	1,863,383	106,521	
Redistribute to Vehicle Overhau)	591,855	19,428	(572,427)	1,386,716	411,181	(975,535)	<b>)</b>
Redistribute to Capital Accounts	384,377	294,208	(90,169)	547,825	499,073	(48,752)	
Fringe Benefits Redistrib Cap Accts	136,826	151,784	14,958	223,011	236,109	13,098	
Preventive Maintenance ACM Capitalizations	5,271,658	7,055,697	1,784,039	9,473,164	8,199,602	(1,273,562)	
Third Party Reimbursements	83,106	79,287	(3,819)	202,901	92,891	(110,010)	
ACCESS-JARC/New Freedom	22,100	, ,	(0,0.7)	202,701	, 2,01	(110,010)	
ACCESS-5310 revenue			-			_	
ACCESS-PWD	49,935	29,990	(19,945)	153,335	133,190	(20,145)	
CARES - Port Authority							
CARES - County		2,524,217	2,524,217		2,524,217	<b>2,524,</b> 217	_
							Total Subsidy is \$566,045 higher than last
Tofal Subsidy	\$56,529,375	\$29,314,346	\$ (27,215,029)	\$76,940,073	\$77,506,118	\$ 566,045	fiscal year primarily due to higher State Operating Assistance.
Surplus/Deficit	\$31,635,491	/ <b>(3</b> 111 752)	t (9474794)	<b>\$2277.0</b> 4	(611 666 12 <del>2</del> 1	(d) 7 /0 / 77**	
304 production	431, <b>03</b> 3,47	(\$3,111,753)	\$ (34,747,244)	\$6,366,604	(\$11,258,167)	(\$17,624,771)	ı



# **AWARDING OF BIDS**

# 1. MICROSOFT ENTERPRISE AGREEMENT - SOFTWARE ASSURANCE

This bid was publicly advertised and ebusiness documents were distributed. Five firms accepted the invitation and three bids were received for Microsoft Enterprise Agreement – Software Assurance over a three-year period.

**RECOMMENDATION:** That a contract be awarded to the low responsible bidder that submitted a responsive bid, Softchoice Corporation, in the estimated amount of \$970,056.36 over the three-year period.

This price is not comparable to the previous contract prices for these services five years ago due to operating system updates and changes, however, staff has determined the pricing to be fair and reasonable and consistent with the funds budgeted.

#### RESOLUTION

**RESOLVED**, that recommendations as set forth in the report are accepted and that the chief executive officer or chief financial officer be, and hereby are, authorized and directed to execute such documents on behalf of Port Authority of Allegheny County as shall be required for the entry of proper contracts covering those items recommended for acceptance.