



TO: Performance Oversight Committee
Representative Dom Costa
Jeff Letwin
Rob Vescio
Michelle Zmijanac

FROM: Constance Parker, Chair

DATE: January 13, 2017

SUBJECT: Performance Oversight Committee – January 18, 2017

The next meeting of the Performance Oversight Committee is scheduled for Wednesday, January 18, 2017 at 9:00 a.m., in the fifth floor Board Room at Port Authority's offices. The preliminary agenda is as follows:

1. Approval of Minutes of the November 10, 2016 Performance Oversight Committee Meeting
2. Proposed Resolutions:
 - a. Awarding of Bids (Tony Trona)
 - b. Authorization to Award Construction Contract for Ancillary Electrical Construction Services (Keith Wargo)
 - c. Authorization to Enter into License Agreement for Wi-Fi Services with Comcast Cable Communications Management, LLC (Mike Cetra)
 - d. Authorization to Extend and Amend Agreements to Provide Executive Search, Outplacement and Coaching Services (Barry Adams)
 - e. Authorization to Enter into an Agreement to Provide Armored Car and Cash Management Services (Pete Schenk)
3. Financial Statements (Pete Schenk)
4. Cash Flow (Pete Schenk)

cc: Other Port Authority Board Members

PERFORMANCE OVERSIGHT COMMITTEE MEETING

November 10, 2016

The meeting was called to order at 9:00 a.m. in Port Authority's Neal H. Holmes Board Room located on the fifth floor of the Heinz 57 Center with the following in attendance:

Board Committee Members

Constance Parker

Rob Vescio

Representative Dom Costa

Bob Hurley

Other Board Member

John Tague

1. Approval of Minutes:

Minutes from the October 20, 2016 Performance Oversight Committee meeting were approved.

2. Proposed Resolutions:

There were fourteen resolutions reviewed at the meeting by the Performance Oversight Committee for consideration by the Board.

Mr. Trona presented two procurement actions and the Committee found the bids to be in accordance with the Authority's procurement policies and procedures, prices to be fair and reasonable, and the bidders to be responsive and responsible.

The Performance Oversight Committee therefore agreed to recommend for award the two items outlined in the resolution in the total amount of \$441,139.75.

Mr. Cetra presented the next resolution requesting authorization for the Authority to enter into an agreement with a pool of firms to provide medical case management and vocational placement services.

He explained that the medical case management services include peer review services and the vocational placement services include labor market surveys and/or funded employment services.

The agreements for the services will be for three years for the total not-to-exceed amount of \$300,000, with an option of two additional years and the work will be assigned to the contractors via task-specific work orders on an as-needed basis.

As a result of the evaluation of the proposals received, Genex Services, LLC, Disability Care Management Professional of Western Pennsylvania, Inc., Allegiant

Managed Care, Inc. and Wellco Rehab, Inc. have been determined to be the highest rated proposers for the performance of both the medical case management services and the vocational placement services. The Authority seeks to enter into an agreement with these four firms to provide the services.

Mr. Miller then presented a resolution requesting authorization to enter into an agreement with Clever Devices, Ltd., for Software Maintenance and Support Services for certain software.

He reported that Port Authority has previously and successfully implemented Clever Devices software modules and hardware. Clever Devices' system and software are copyrighted by, and proprietary to, Clever Devices and they are the only ones authorized to modify, support and service its software and system.

Mr. Miller noted that the Authority requires continued maintenance and support services for the Clever Devices software modules referenced in the resolution.

The Performance Oversight Committee agreed to recommend authorizing the Authority to enter into an agreement with Clever Devices for a term of up to two years at a total not-to-exceed amount of \$450,903 to perform the services.

Mr. Miller presented the next resolution requesting authorization to extend and amend an agreement to provide Signage and Wayfinding Program services. These services include communicating consistent transit information to customers at all passenger facilities and bus stops by using high quality designs while creating a graphic brand system-wide.

In July, 2013, the Board authorized the award of an agreement to CHK America to provide these services for an initial three-year term for a total not-to-exceed amount of \$900,000 and contained two additional option years.

The Performance Oversight Committee agreed to recommend extending the agreement for one additional year to April 30, 2018, and to increase the previously authorized total not-to-exceed amount of the agreement from \$900,000 to \$2,100,000.

Mr. Miller also presented the next resolution requesting the purchase of 25 60-foot low floor articulated buses.

He reported that a request for proposals was publicly advertised and one proposal was received from New Flyer of America, Inc., which was reviewed and determined to be in the competitive range.

The unit price of each 60-foot clean powered diesel coach will be \$728,131, which includes features such as voice annunciators, radios, video surveillance and passenger counters.

The total not-to-exceed amount recommended for approval for the agreement to purchase the coaches, including training, spare major components, special tools and diagnostic equipment, is \$22,887,998.00.

The Performance Oversight Committee agreed to recommend entering into an agreement with New Flyer for the purchase of 25 60-foot low floor articulated transit coaches, with an option to purchase up to an additional 75 60-foot articulated coaches, CNG buses, hybrid buses and BRT-styled buses.

Mr. Wargo presented the next resolution requesting authorization to award a construction contract for the Neville Ramp Bridge Rehabilitation project. The Neville Ramp Bridge is owned and operated by Port Authority and serves as an off-ramp connecting the East Busway with Oakland.

Bid documents were prepared and publicly advertised and four bids were received for the construction contract. After review of the bids, it was determined that Swank Construction Company LLC submitted the lowest responsive bid from a responsible bidder.

The Performance Oversight Committee agreed to recommend that a construction contract be awarded to Swank Construction in the amount of \$5,973,460.00, subject to completing the pre-award requirements.

Mr. Wargo continued reporting that In order to complete the Neville Ramp Bridge Rehabilitation project, the Authority and its contractor will require access on and adjacent to a portion of an active railroad line owned and operated by CSX Transportation, Inc.

As such, the Authority desires to enter into a construction agreement with CSX for access during the project.

The agreement will also provide that the Authority will reimburse CSX for an amount not-to-exceed \$425,000, for providing flagging and related traffic and railroad operational control services during the completion of the project.

The Performance Oversight Committee agreed to recommend that the Authority be authorized to enter into an agreement with CSX for the project.

Mr. Wargo next presented a resolution to award a construction contract for the demolition of the McKeesport Transit Center Building and site improvements project.

He explained that as part of the capital planning program, demolition of the old transportation building and expansion of the layover area for our buses and

additional parking is needed. Demolition of an existing salt storage dome and pavement to increase parking at the Ross Park and Ride is also part of this project.

Bid documents were prepared and publicly advertised and three bids were received.

The Performance Oversight Committee agreed to recommend awarding the construction contract to the responsible bidder which submitted the lowest responsive bid, Terra Works, Inc., in the amount of \$1,244,431.00.

Mr. Ritchie presented the next the Committee requesting authorization to enter into a ConnectCard Sales Agreement with Goodwill Industries of Southwestern Pennsylvania.

He explained that as part of the ConnectCard Program, the Authority is party to an agreement with Giant Eagle, Inc. and other individual retailers across Allegheny County for the sale and distribution of ConnectCard fare products.

The Performance Oversight Committee agreed to recommend entering into a Sales Agreement with Goodwill Industries to supplement existing retail locations and further enhance the availability of ConnectCards.

Mr. Adams presented the next resolution requesting authorization for extending and amending the agreement with Commercial Consulting for the Authority's Drug and Alcohol Compliance Program.

He explained that previously, the Board authorized the award of an agreement to Commercial Consulting to provide necessary services required to maintain the Authority's Drug and Alcohol Compliance Program for an initial term of three years for a total not-to-exceed \$900,000.00. The agreement provided an option to extend the term of the Agreement up to two additional years and in November 2015, the Board approved the first option year.

The Performance Oversight Committee agreed to recommend authorizing the Authority to enter into the second option year with an increase of \$400,000 to the previously authorized total not-to-exceed amount of the agreement.

Mr. Schenk presented the next resolution requesting authorization to enter into an agreement with GNC Consulting, Inc. The Authority requires the services of a contractor to upgrade the Authority's Oracle PeopleSoft Financials and Supply Chain Management software.

A Request for Proposals was prepared and publicly advertised and four proposals were received.

It was reported at the meeting that the proposal submitted by GNC Consulting, Inc. was determined to be the highest rated responsive proposal for the performance of the services.

The Performance Oversight Committee agreed to recommend entering into a three-year agreement with GNC Consulting, Inc., to provide the services for an amount not-to-exceed \$3,040,275, with one additional option year.

Mr. Schenk also presented the next resolution requesting authorization to enter into agreements for the purchase of natural gas.

He explained that Pennsylvania law permits natural gas customers to purchase natural gas from either a public utility or private supplier. The purchase of natural gas from a private supplier may result in a savings to the Authority depending on market prices at any given time. In order to secure private suppliers, the Authority requested proposals from firms interested in providing natural gas to the Authority. Three proposals were received and are listed in the resolution.

He continued reporting that as the marketplace is very volatile and suppliers will only hold their prices for a few hours, the Performance Oversight Committee agreed to recommend authorizing the Authority to enter into a five-year agreement with each of the suppliers listed in the resolution and allowing the Authority to request quotes from the suppliers to provide natural gas at a time favorable to the Authority, to lock in the lowest price quoted by the suppliers if the prices are determined to be in the Authority's best interest and as needed to purchase natural gas from the suppliers.

Mr. Schenk presented the next resolution requesting authorization to enter into agreements for the purchase of electricity. Similar to the prior resolution, Pennsylvania law permits electrical customers to purchase electricity from either local utilities or private suppliers, and there are circumstances when purchasing from a private supplier could result in significant savings.

A public notice was issued and all known suppliers were contacted. Nine firms were determined to be capable of providing electrical power and are listed in the resolution.

The purchase of electricity differs from most other purchases due to the volatility of the marketplace and a supplier can only hold its price for a period of up to 24 hours.

The Performance Oversight Committee agreed to recommend authorizing the Authority to enter into a five-year agreement with each of the suppliers listed in the resolution and allowing the Authority to request quotes from the suppliers to provide electricity at a time favorable to the Authority, to lock in the lowest price

quoted by the suppliers if the prices are determined to be in the Authority's best interest and as needed to purchase electricity from the suppliers.

The final resolution was presented by Mr. Schenk requesting authorization to enter into an agreement with Scheidt & Bachmann USA, Inc. for operating system upgrades.

He reported that the Board previously authorized the Authority to enter into an agreement with Scheidt & Bachmann to provide a new Automated Fare Collection System, which included the equipment to accept credit and debit card sales to load value onto customer's ConnectCards. Because the Authority is storing encrypted credit card information, the system is required to remain Payment Card Industry compliant to protect customer information and the Authority's system needs various upgrades to ensure that the system remains compliant with the Payment Card Industry requirements.

The Performance Oversight Committee agreed to recommend entering into an agreement with S&B for the required operating systems upgrades in an amount not-to-exceed \$669,081.80.

3. Miscellaneous:

A program overview and summary of the Pennsylvania's Rail Transit Safety Review Program for calendar year 2015 activities and ongoing 2016 activities was presented at the meeting. The Rail Transit Safety Review Program provides comprehensive and ongoing safety and security assessments of fixed guideway transit systems within the Commonwealth. The activities include oversight of Port Authority's light rail system, busways and the Monongahela Incline.

4. Financial Report:

Mr. Schenk presented the financial results for the month of October 2016. He reported that total operating income exceeded budget by \$113,986, principally due to passenger revenue exceeding budget. Total operating expenses for the month of October were reported at \$1,096,531 under budget which is due to vacant positions and related contractual savings.

Total subsidies for the month were reported at approximately \$2.42 million under budget. Mr. Schenk noted that this was due to a timing issue with State Operating Assistance that will correct itself by fiscal year-end.

From a year to year perspective, Mr. Schenk reported that total operating income is below last fiscal year by \$780,397 due to lower Passenger Revenues and ACCESS shared ride revenue. Total operating expenses were reported at \$1.4 million higher than last fiscal year due to higher healthcare medical premiums.

Total subsidies were reported at \$6.9 million ahead of last year due to higher preventive maintenance invoicing this fiscal year.

With no further business, the meeting was adjourned.

Port Authority of Allegheny County
Procurement Summary

January 27, 2017

Item	Description	Number Of Bids	Lowest Responsive Bidder	Award Amount	2nd Bidder Amount	Annual Percentage Change to Previous Purchase
1	Pre-Cast Concrete Grade Crossings	2	Century Group Inc.	\$181,764.00	\$228,393.73	no previous purchase
2	Bio Diesel Fuel (Change Order for Option Year)	n/a	Petroleum Traders Corporation	\$14,917,680.00	n/a	contract pricing
3	Switch Machines	1	Ansaldo STS USA Inc.	\$467,270.00	n/a	no previous purchase
4	CRP Engine Detroit Diesel Cylinder Heads	1	Penn Detroit Diesel Allison	\$126,840.14	n/a	no previous purchase
5	Asbestos Free Brake Blocks Assembled On Shoes (Coach)	4	Axle Tech International	\$269,072.00	\$338,569.50	7% Decrease
6	Air, Oil & Fuel Filters		Keystone Automotive Operations - 2 items	\$98,353.00	n/a	
			MCI Service Parts Inc. - 2 items	\$2,933.50	n/a	
			Mohawk Manufacturing & Supply Co - 3 items	\$68,125.00	n/a	
		22	Neopart Transit LLC - 2 items	\$88,410.00	n/a	20% Increase
			Spitz Auto Parts Inc. - 1 item	\$37,020.00	n/a	
			Truck Trailer Parts - 6 items	\$55,831.40	n/a	
			Vehicle Maintenance Program Inc. - 2 items	\$100,746.00	n/a	
7	Maintenance Inspection, Testing & Certification of Fire Protection Systems	1	S.A. Comunale Company Inc.	\$116,480.00	n/a	8% Increase
8	Shock Absorbers - LRV	4	CAF USA	\$197,420.42	\$212,608.00	11% Decrease
9	On-Call Plumbing Services	3	SMM Industries	\$243,705.00	\$252,375.00	30% Increase
10	Dell Servers for Horizon Upgrade	5	Aprisa Technology LLC	\$220,638.88	\$284,276.00	no previous purchase
11	VM Ware Horizon Upgrade	3	Ideal Integrations	\$852,910.84	n/a	no previous purchase

Total Purchases: \$18,045,200.18

AWARDING OF BIDS

1. PRE-CAST CONCRETE GRADE CROSSINGS

This bid was publicly advertised and ebusiness documents were distributed. Two firms accepted the invitation and two bids were received for the purchase of pre-cast concrete Grade crossings. These crossings will replace existing grade crossings that are beyond repair.

RECOMMENDATION: That a contract be awarded to the low responsible bidder that submitted a responsive bid, Century Group Inc., in the amount of \$181,764.00.

There has been no recent purchase of this equipment, however, staff has determined the pricing to be fair and reasonable and consistent with the funds budgeted.

2. BIO-DIESEL FUEL (CHANGE ORDER/OPTION YEAR)

At its April 2016 meeting, the Board authorized a contract with Petroleum Traders Corporation for the purchase of bio diesel fuel over a one-year period with an option for an additional one-year period.

The contractor has been providing good service and staff would like to exercise the option period to allow the Authority to continue to monitor current market prices for calendar year 2018, and lock into a fixed market price at a time of its discretion.

RECOMMENDATION: That a contract amendment be executed with Petroleum Traders Corporation to exercise the additional one-year option period in the estimated amount of \$14,917,680.00.

3. SWITCH MACHINES

This bid was publicly advertised and ebusiness documents were distributed. One firm accepted the invitation and one bid was received for the purchase of switch machines. These switch machines will replace existing machines that are beyond repair within the South Hills Village Rail Yard.

RECOMMENDATION: That a contract be awarded to the low responsible bidder that submitted a responsive bid, Ansaldo STS USA Inc., in the amount of \$467,270.00.

There has been no recent purchase of this equipment, however, staff has determined the pricing to be fair and reasonable and consistent with the funds budgeted.

4. CRP ENGINE/DETROIT DIESEL CYLINDER HEADS

This bid was publicly advertised and ebusiness documents were distributed. One firm accepted the invitation and one bid was received for the purchase of Detroit Diesel cylinder heads used in the maintenance of the Authority's coach fleet.

RECOMMENDATION: That a contract be awarded to the low responsible bidder that submitted a responsive bid, Penn Detroit Diesel/Allison, in the estimated amount of \$126,840.14.

There has been no recent purchase of this equipment, however, staff has determined the pricing to be fair and reasonable and consistent with the funds budgeted.

5. ASBESTOS FREE BRAKE BLOCKS ASSEMBLED ON SHOES/COACH

This bid was publicly advertised and ebusiness documents were distributed. Seven firms accepted the invitation and four bids were received for the purchase of asbestos free brake blocks used in the maintenance of the Authority's coach fleet.

RECOMMENDATION: That a contract be awarded to the low responsible bidder that submitted a responsive bid, Axle Tech International, in the estimated amount of \$269,072.00.

This price represents a seven percent decrease over the previous bid price paid for these items three years ago. Staff has determined the pricing received to be fair and reasonable and consistent with the funds budgeted.

6. AIR OIL AND FUEL FILTERS

This bid was publicly advertised and ebusiness documents were distributed. A total of 22 firms accepted the invitation and 22 bids were received for the purchase of air, oil and fuel filters used in the maintenance of the Authority's coach fleet.

The low bidders of some of the items were not in compliance with the technical specification and were therefore not eligible for award.

RECOMMENDATION: That a contract be awarded to the low responsible bidders that submitted responsive bids as follows:

- Keystone Automotive Operations: two items in the estimated amount of \$98,353.00.
- MCI Service Parts Inc.: two items in the estimated amount of \$2,933.50.
- Mohawk Manufacturing & Supply Co.: three items in the estimated amount of \$68,125.00.
- Neopart Transit LLC: two items in the estimated amount of \$88,410.00.
- Spitz Auto Parts Inc.: one item in the estimated amount of \$37,020.00.
- Truck Trailer Parts: six items in the estimated amount of \$55,831.40.
- Vehicle Maintenance Program Inc: two item in the estimated amount of \$100,746.00.

This price represents a 20 percent increase over the previous bid prices paid for these items three years ago. Staff has determined the pricing received to be fair and reasonable and consistent with the funds budgeted.

7. MAINTENANCE, INSPECTION, TESTING AND CERTIFICATION OF FIRE PROTECTION SYSTEMS

This bid was publicly advertised and ebusiness documents were distributed. Two firms accepted the invitation and one bid was received for the purchase of the maintenance, inspection, testing and certification of Fire Protection Systems.

RECOMMENDATION: That a contract be awarded to the low responsible bidder that submitted a responsive bid, S.A. Comunale Company Inc., in the estimated amount of \$116,480.00.

This price represents an eight percent increase over the previous bid price paid for these services two years ago. Staff has determined the pricing received to be fair and reasonable and consistent with the funds budgeted.

8. SHOCK ABSORBERS/LRV

This bid was publicly advertised and ebusiness documents were distributed. Four firms accepted the invitation and four bids were received for the purchase of shock absorbers/LRV.

RECOMMENDATION: That a contract be awarded to the low responsible bidder that submitted a responsive bid, CAF USA, in the estimated amount of \$197,420.42.

This price represents an 11 percent decrease over the previous bid price paid for these items two years ago. Staff has determined the pricing received to be fair and reasonable and consistent with the funds budgeted.

9. ON-CALL PLUMBING SERVICES

This bid was publicly advertised and ebusiness documents were distributed. Three firms accepted the invitation and three bids were received for the purchase of on-call plumbing services.

The low bidder qualified their proposal by inserting their own terms and conditions and is therefore not eligible for award.

RECOMMENDATION: That a contract be awarded to the low responsible bidder that submitted a responsive bid, SSM Industries, in the estimated amount of \$243,705.00.

This price represents a 30 percent increase over the previous bid price paid for these services three years ago. Staff has determined the pricing received to be fair and reasonable and consistent with the funds budgeted.

10. DELL SERVERS FOR HORIZON UPGRADE

This bid was publicly advertised and ebusiness documents were distributed. Nine firms accepted the invitation and five bids were received for the purchase of Dell servers for Horizon upgrade.

The lowest two bidders mistakenly entered incorrect pricing and unit quantities and are therefore not eligible for award.

RECOMMENDATION: That a contract be awarded to the low responsible bidder that submitted a responsive bid, Aprisa Technology LLC, in the amount of \$220,638.88.

There has been no recent purchase of this equipment, however, staff has determined the pricing to be fair and reasonable and consistent with the funds budgeted.

11. VM WARE FOR HORIZON UPGRADE

This bid was publicly advertised and ebusiness documents were distributed. Seven firms accepted the invitation and three bids were received for the purchase of VM Ware for Horizon upgrade.

The lowest bidder asked to withdraw their proposal as they mistakenly entered incorrect pricing and is therefore not eligible for award.

The second lowest bidder qualified their proposal by inserting their own terms and conditions and is therefore not eligible for award.

RECOMMENDATION: That a contract be awarded to the low responsible bidder that submitted a responsive bid, Ideal Integrations, in the amount of \$852,910.84.

There has been no recent purchase of this equipment, however, staff has determined the pricing to be fair and reasonable and consistent with the funds budgeted.

RESOLUTION

RESOLVED, that recommendations as set forth in the report are accepted and that the chief executive officer or chief financial officer be, and hereby are, authorized and directed to execute such documents on behalf of Port Authority of Allegheny County as shall be required for the entry of proper contracts covering those items recommended for acceptance.

SUMMARY OF RESOLUTION

Authorization to Award Construction Contract for Ancillary Electrical Construction Services

Contract No. SYS-16-16E (Contract) provides for ancillary electrical construction services (Services) for upgrades and improvements to property and facilities owned and/or operated by Port Authority of Allegheny County (Authority). Services will be identified and issued on an individual work order basis for a total not-to-exceed amount of \$2,500,000 for Contract over a three-year period.

Services may include, but are not limited to, replacement or installation of transformers, panel boards, conduits/raceways, wiring and other electrical equipment including UPS Systems, substation bus ducts, fire alarms, traffic signals and utility locating. Additionally, included with the bid of Contract, Work Order #1 provides for electrical installation for a new paint booth at the Collier Bus Garage Body Shop.

To perform Services, bid documents were prepared and publicly advertised. Five bids were received and opened for Contract on December 7, 2016. Bids were requested based on labor and equipment rates for an estimated quantity of Services to be provided over the three-year period, including a not-to-exceed amount for Work Order #1.

After review of the bids by staff and legal counsel, it has been determined that the bid of Pitt Electric Inc., for the estimated quantity of Services and Work Order #1 is the lowest responsive bid from a responsible bidder meeting the Authority's specifications for Contract.

It is recommended that the Ancillary Electrical Construction Services Contract SYS-16-16E be awarded to Pitt Electric Inc., for an amount not-to-exceed \$2,500,000, subject to completion of all pre-award requirements.

1/27/17
C. Parker

RESOLUTION

WHEREAS, Port Authority of Allegheny County (Authority) requires ancillary electrical construction services (Services) for upgrades and improvements to property and facilities at various locations owned and/or operated by the Authority; and

WHEREAS, Services to be performed on individual work order basis will include, but are not limited to, installation, replacement and/or modification of transformers, circuit breakers and panelboards, conduits/raceways, wiring, lighting, substation bus ducts, fire alarms, traffic signals, UPS systems and equipment, utility locating and other electrical improvements of the Authority's facilities and Work Order #1 for the electrical installation of a new paint booth at the Collier Bus Garage Body Shop; and

WHEREAS, in order to perform Services, bid documents were prepared for Ancillary Electrical Construction Contract No. SYS-16-16E (Contract), and were made available to bidders in accordance with the provisions of the Second Class County Port Authority Act, as amended; and

WHEREAS, on December 7, 2016, five bids for Contract were received and opened; and

WHEREAS, the bids submitted were based on an estimated quantity of Services over a three-year period, including a not-to-exceed amount for Work Order #1, as designated in the bid documents; and

WHEREAS, the bid of Pitt Electric Inc., was determined to be the lowest responsive bid from a responsible bidder for Contract; and

WHEREAS, the bid of Pitt Electric Inc., has been reviewed by the Authority's staff and legal counsel and is recommended for award of Contract; and

WHEREAS, based upon the Authority's needs over the three-year period for Services, which will be performed on an individual work order basis in accordance with rates established in Contract, a not-to-exceed amount of \$2,500,000 is recommended for Contract.

NOW, THEREFORE, BE IT RESOLVED, that the chief executive officer and/or assistant general manager Engineering and Technical Support be, and hereby are, authorized to enter into an agreement, in a form approved by counsel, with Pitt Electric Inc., in an amount not to exceed \$2,500,000, for Contract, subject to the successful completion of all pre-award requirements, and to take all such other actions as may be necessary and proper to carry out the purpose and intent of this resolution.

SUMMARY OF RESOLUTION

Authorization to Enter into License Agreement for Wi-Fi Services with Comcast Cable Communications Management, LLC

Port Authority of Allegheny County (Authority) provides public transportation services within and for Allegheny County pursuant to the Second Class County Port Authority Act, as amended. As part of its public transportation system, the Authority owns and operates various light rail transit stations in Downtown Pittsburgh and on the North Shore and Southside commonly known as the Allegheny, North Side, Gateway, Wood Street, Steel Plaza, First Avenue and Station Square T Stations (Transit Stations).

Comcast Cable Communications Management, LLC (Comcast) has proposed to install and provide, at no cost to the Authority or the users, wireless data services (Wi-Fi Services) at Transit Stations that can be utilized by the Authority, the Authority's employees and the Authority's patrons when present in Transit Stations. The Authority and Comcast representatives have negotiated the proposed terms of a license agreement to allow for the installation, maintenance and use of Wi-Fi Services at Transit Stations as set forth on Exhibit 1 to the resolution and subject to the review and approval of the Authority's Board.

This resolution authorizes the Authority to enter into Wi-Fi Services agreement with Comcast, containing the material terms and conditions set forth on Exhibit 1 to the resolution, and otherwise in a form approved by counsel.

1/27/17
C. Parker

RESOLUTION

WHEREAS, Port Authority of Allegheny County (Authority) provides public transportation services within and for Allegheny County pursuant to the Second Class County Port Authority Act, as amended; and

WHEREAS, the Authority owns and operates various light rail transit stations in Downtown Pittsburgh and on the North Shore and Southside commonly known as the Allegheny, North Side, Gateway, Wood Street, Steel Plaza, First Avenue and Station Square T Stations (Transit Stations) as part of its public transportation system; and

WHEREAS, Comcast Cable Communications Management, LLC (Comcast) has proposed to install and provide, at no cost to the Authority or the users, wireless data services (Wi-Fi Services) at Transit Stations that can be utilized by the Authority, the Authority's employees and the Authority's patrons when present in Transit Stations; and

WHEREAS, the Authority and Comcast representatives have negotiated the proposed terms of a license agreement to allow for the installation, maintenance and use of Wi-Fi Services at Transit Stations (Wi-Fi Services Agreement); and

WHEREAS, the material terms and conditions of proposed Wi-Fi Services Agreement are set forth on the attached Exhibit 1; and

WHEREAS, the Authority staff believes that it is in the best interest of the Authority to enter into Wi-Fi Services Agreement with Comcast in order to provide free Wi-Fi Services to the Authority, its employees and patrons in Transit Stations; and

WHEREAS, after due consideration, the Authority's Board agrees with staff's recommendation to enter into Wi-Fi Services Agreement with Comcast.

NOW, THEREFORE, BE IT RESOLVED, that the Authority's chief executive officer, assistant general manager Legal and Corporate Services, assistant general manager Engineering and Technical Support and/or assistant general manager Marketing Communications and Planning be, and hereby are, authorized to enter into Wi-Fi Services Agreement with Comcast, containing the material terms and conditions provided on the attached Exhibit 1, and otherwise in a form approved by counsel, and also, to take any and all other such actions necessary and proper to carry out the purpose and intent of this resolution.

EXHIBIT 1
Material Terms and Conditions for
License Agreement for Wi-Fi Network Services (Agreement)

Parties – Port Authority of Allegheny County (Authority) and Comcast Cable Communications Management, LLC (Comcast).

Authorization – Comcast hereby appoints Authority as a non-exclusive authorized presenter of the Wi-Fi Services as permitted by the Agreement. The Wi-Fi Services shall be provided to Authority, its members, officers, employees, agents, representatives and transit patrons at no cost, fee or charge. Authority hereby appoints Comcast as a non-exclusive provider of Wi-Fi Services on the platforms and patron access points in Authority's Transit Stations identified in Exhibit A to the Agreement (Allegheny, North Side, Gateway, Wood Street, Steel Plaza, First Avenue and Station Square T Stations). Authority will utilize commercially reasonable efforts so that any other providers of radio-mediated services will install and operate such services in a manner that does not interfere with the Wi-Fi Services.

Integration Considerations – At its sole cost and expense, Comcast shall provide surveying and design labor, network hardware and installation hosting and customer access, 24/7 end user help and support and 24/7 monitoring and repair for the Wi-Fi Services. Comcast shall also be responsible for the user terms of services and user support for the Wi-Fi Services. Comcast will use commercially reasonable efforts to ensure the Wi-Fi Services perform well, though recognizing there can be disruptions to Wi-Fi Services and some disruptions may be dependent on Authority's services, Comcast cannot provide any assurance as to the reliability or availability of Wi-Fi Services to any individual user. At its sole cost and expense, Authority will review the design, including mounting locations and designating dark fiber to be utilized by Comcast, and provide installation and maintenance oversight for the Wi-Fi Services in accordance with the Agreement. Both Comcast and Authority agree to communication protocols and escalation procedures for addressing operational issues with the Wi-Fi Services as more fully detailed in Exhibit C to the Agreement. Comcast's right of entry to the Transit Stations for the purposes of performing any construction, improvements, or modifications related to the installation of the Wi-Fi Services will comply with the terms and conditions relating to entry set forth in the Agreement and shall be coordinated with Authority's designated representative. Authority shall also have the ability to immediately suspend all or part of the Wi-Fi Services, in its sole discretion and without prior notice, for an emergency if Authority reasonably believes some element of the Wi-Fi Services is causing interference with Authority's transportation systems or operations. Authority will endeavor to notify Comcast prior to any suspension that may become necessary, or as soon thereafter as practical, and the parties will then work in good faith to resolve the issue and resume the Wi-Fi Services.

Installation and Construction; Access Dates; Safety Training – Comcast shall ensure that the installation and operation of the Wi-Fi Services complies with all applicable federal, state and local laws, codes, ordinances, rules and regulations, at Comcast's sole cost and expense. Comcast understands that the installation of the Wi-Fi Services must not interfere with Authority's normal ongoing transit operations. Pursuant to Exhibit A of the Agreement, June 2017 is being targeted for completion of installation of the Wi-Fi Services. Finalization of Comcast's schedule for Wi-Fi Services installation at the Transit Stations shall be coordinated with Authority's designated project representative, whom will retain final control and authority over when work that will effect Authority's normal ongoing operations will take place. Comcast further agrees that its representatives or contractors who will be performing the installation and/or maintenance work for the Wi-Fi Services will attend any and all safety meetings or training required by Authority.

Transit Station Signage; Comcast Advertising – Comcast shall be entitled to provide and install, at its sole cost and expense, one sign or placard at each entry/egress point in each of the Transit Stations advertising the Wi-Fi Services and containing language reasonably acceptable to Authority and in a location reasonably acceptable to Authority. To the extent that Comcast wishes to further advertise the Wi-Fi Services and/or any other Comcast services, Comcast acknowledges and agrees that it would need to purchase additional advertising space separately from Authority pursuant to Authority's standard advertising rates and Board-adopted Advertising Policy, as may be amended from time to time in Authority's sole discretion. Installation of the placards shall be coordinated with Authority's Communications Officer or such other designated Authority representative.

Term and Termination – The Agreement shall commence upon its full execution and continue until December 31, 2023 (Initial Term), unless terminated in accordance with the provisions of this Agreement. Subject to written request of Comcast provided at least 90 days prior to the end of the Initial Term, Authority, in its sole discretion, may grant a consecutive seven-year option term and may grant consecutive options terms thereafter upon Comcast's written request at least 90 days in advance of the expiration of any granted option term and in Authority's sole discretion to approve. Notwithstanding the foregoing, the Agreement may be terminated by written notice from the terminating party to the non-terminating party if: (A) the other party is in material breach of the Agreement and such breach remains uncured thirty (30) days after written notice of such breach; (B) the other party becomes insolvent or bankrupt; (C) Comcast is prohibited from supplying the Wi-Fi Services under applicable law or Authority is prohibiting from continuing to utilize the Wi-Fi Services by applicable law, grant agreement, or finding or directive of any federal, state or local government entities that exercise jurisdiction and/or oversight over Authority and its transit operations; (D) Comcast decides to exit the business of providing Wi-Fi services in Pennsylvania, in which case Comcast shall provide six (6) month notice prior to service termination to Wi-Fi Services users on its splash page; (E) Comcast's Wi-Fi Services interfere with Authority's transportation systems, operations or maintenance and that interference is not cured by Comcast to the satisfaction of Authority within thirty (30) days of written notice to Comcast; (F) Authority, in its sole and exclusive discretion, modifies its fiber backbone or Transit Stations and related communications infrastructure in a manner that will no longer accommodate any wireless data services; or (G) Authority,

in its sole and exclusive discretion, decides to issue a public solicitation for a sole and exclusive provider of Wi-Fi services in the Transit Stations and after such public solicitation, the Authority awards and executes a contract with an exclusive provider other than Comcast, at which time Authority may terminate this Agreement by providing Comcast ninety (90) days written notice prior to the start of exclusive service by the new vendor.

Other Clauses – The Agreement shall also include clauses related to maintenance and removal of Wi-Fi Services equipment, maintaining network integrity, Wi-Fi user notices, obligations upon expiration or termination of the Agreement, the handling of intellectual property and proprietary items, Authority’s fiber backbone, representations and warranties, limitations of liability, insurance to be provided and maintained by Comcast, non-exclusivity, force majeure, assignment and applicable law.

Exhibits –

Exhibit A (Installation Sites);

Exhibit B (Roles and Responsibilities); and

Exhibit C (NOC to NOC Communication and Escalation Procedures).

SUMMARY OF RESOLUTION

Authorization to Extend and Amend Agreements to Provide Executive Search, Outplacement and Coaching Services

In October 2012, Port Authority of Allegheny County (Authority), in accordance with its Board-adopted Procurement Policy and Procedures for Competitive Negotiations for Professional and Technical Services, issued Request for Proposals No. 12-10 to obtain a pool of firms to provide executive search services for identifying and recruiting key members for the organization, outplacement services for executive and professional and/or middle management personnel who are affected by a reduction in staff (layoff), and professional and/or middle management personnel who are in need of coaching services (Services).

In January 2013, the Authority's Board authorized the award of agreements for Services (Agreements) to Krauthamer & Associates, Inc. and New Economy Dynamics, LLC, to provide executive search services and to Calfe & Associates, to provide outplacement services and coaching services for an initial term of three years with the option of extending the term of Agreements up to an additional two years at the sole discretion of the Authority. The total not-to-exceed amount of Agreements was \$160,000 for the executive search services, \$50,000 for the outplacement services and \$25,000 for the coaching services. Services are allocated by the Authority on an as-needed basis through task-specific work orders.

In January 2016, the Board approved to exercise the first option year to extend the term of Agreements until March 25, 2017, and agreed to increase the previously authorized total not-to-exceed amount of respective Agreements from \$160,000 to \$300,000 for executive search services and from \$50,000 to \$90,000 for outplacement services, with no increase in the previously authorized total not-to-exceed amount for coaching services.

To date, Services performed by the three firms have been satisfactory and in compliance with Agreements. The Authority has now determined that it is in its best interest to exercise the second option year extending the term of Agreements to March 25, 2018, with no increase in the total not-to-exceed amount for Services, in order for Services to continue to be performed by Krauthamer & Associates, Inc., New Economy Dynamics, LLC, and Calfe & Associates.

The attached resolution authorizes amendments to Agreements for designated Services with the three firms to extend the term of Agreements for an additional year to March 25, 2018, with no increase in the previously authorized total not-to-exceed amounts for Services.

RESOLUTION

WHEREAS, in January 2013, Port Authority of Allegheny County's (Authority) Board, following issuance of Request for Proposals No. 12-10, in accordance with its Board-adopted Procurement Policy and Procedures for Competitive Negotiations for Professional and Technical Services, authorized the award of agreements (Agreements) with Krauthamer & Associates, Inc. and New Economy Dynamics, LLC, to provide executive search services at a total not-to-exceed amount of \$160,000, with Calfe & Associates to provide outplacement services at a total not-to-exceed amount of \$50,000, and with Calfe & Associates to provide coaching services at a total not-to-exceed amount of \$25,000, with the respective services to be allocated by the Authority on an as-needed basis through task specific work orders for the initial three-year term of Agreements; and

WHEREAS, Agreements provide an option to extend the term of Agreements for up to two additional years at the sole discretion of the Authority; and

WHEREAS, the initial three-year term of Agreements expired on March 25, 2016; and

WHEREAS, in January 2016, the Board approved the first option year to extend the term of Agreements until March 25, 2017, and agreed to increase the previously authorized total not-to-exceed amount of Agreements from \$160,000 to \$300,000 for executive search services and from \$50,000 to \$90,000 for outplacement services, with no increase in the previously authorized total not-to-exceed amount for coaching services; and

WHEREAS, in order for the services to continue to be provided, the Authority has determined that it is in its best interest to exercise the second option year and extend the term of Agreements to March 25, 2018, with no increase in the total not-to-exceed amount of Agreements.

NOW, THEREFORE, BE IT RESOLVED, that the chief executive officer and/or assistant general manager Human Resources be, and hereby are, authorized to execute amendments to Agreements for the respective designated services with Krauthamer & Associates, Inc., New Economy Dynamics, LLC, and Calfe & Associates, in a form approved by counsel, with no increase in the previously authorized total not-to-exceed amount for the services, to extend the term of Agreements for one additional year to March 25, 2018, and to take all such other actions necessary and proper to carry out the purpose and intent of this resolution.

SUMMARY OF RESOLUTION

Authorization to Enter into an Agreement to Provide Armored Car and Cash Management Services

Description

Port Authority of Allegheny County (Authority) requires a contractor to provide armored car and cash management services. The contractor shall be responsible to collect, count and deposit currency and coins from fareboxes located at four bus garages and one rail center; and to collect, count and deposit currency and coins from the Authority's Service Center, as well as to replenish consumables at approximately 60 ticket vending machines (TVMs), which are or will be installed across the Authority's light rail, busways and other transit system locations (Services). The term of the agreement will be for three years with the option of extending the term of the agreement up to an additional two years at the sole discretion of the Authority.

Evaluation Committee

Consistent with the Authority's Board-adopted Procurement Policy and Procedures for Competitive Negotiations for Professional and Technical Services, an Evaluation Committee (Committee) was convened to evaluate proposals and recommend the top-rated proposers to perform Services. Committee was comprised of four members and represented the Human Resources, Finance and Communications Divisions.

Schedule

Request for Proposal No. 16-06 for Services was publicly advertised and an informational meeting was held on October 13, 2016. Three proposals were received on November 7, 2016, and were distributed to Committee.

Evaluation Process

Committee met to discuss and evaluate the proposals and determined that interviews were not needed and that the preliminary ratings would be the final ratings. The proposal submitted by Loomis Armored US, LLC, was determined to be unresponsive and as such was not evaluated.

As a result of this discussion and review of the proposals, Committee agreed that Brink's, Incorporated, had submitted the highest-rated proposal for Services.

Summations of Committee for each of the proposers follows:

Brink's, Incorporated (Brink's)

Brink's has a significant amount of history working with transit agencies, including the Authority, and is familiar with TVMs utilized by the Authority. Brink's has a clear understanding of the Authority's scope of services, which was demonstrated in its detailed Project Work Plan. Brink's reporting system, I-Cash, is a good tool which has the ability to pull detailed reports and appears to be user friendly. The proposed project manager is well qualified with 30 years of relevant experience and has a well-established track record in cash management collection. Proposed personnel are highly experienced, resumes supplied link directly back to the experience record. Brink's also presented the lowest cost of the two rated proposers. Brink's will hold its price for two years with an escalation in year three. Brink's did not propose a DB subcontractor.

Dunbar Armored, Inc. (Dunbar)

Dunbar has experience with transit agencies and armored car and cash management services. Dunbar's Project Work Plan did not include much detail but instead seemed to reiterate the scope of services. The project organization plan was a compilation of charts, with no explanation or detail given. The staff appears to be qualified and experienced, though there was no clarity to the roles or who would be assigned to the project. Dunbar's costs are higher than Brink's costs across all services. The costs included an escalation in years two and three. Dunbar did not propose a DB subcontractor.

Negotiations

The total not-to-exceed amount recommended for approval for Services is \$3,500,000. The agreement will be for a three-year period with the option to extend the term of Agreement up to an additional two years at the sole discretion of the Authority.

RESOLUTION

WHEREAS, Port Authority of Allegheny County (Authority) requires the services of a contractor to provide armored car and cash management services. The contractor shall be responsible to collect, count and deposit currency and coins from fareboxes located at four bus garages and one rail center; and to collect, count and deposit currency and coins from the Authority's Service Center, as well as to replenish consumables at approximately 60 ticket vending machines (TVMs), which are or will be installed across the Authority's light rail, busways and other transit system locations (Services); and

WHEREAS, in order to obtain qualified firms to perform Services, Request for Proposal No. 16-06, detailing the required scope of services, was prepared and publicly advertised; and

WHEREAS, three proposals were received on November 7, 2016 and were reviewed and evaluated by the Authority's Evaluation Committee; and

WHEREAS, the proposal submitted by Brink's, Incorporated (Brink's), has been determined to be the highest-rated proposal for the performance of Services; and

WHEREAS, negotiations with Brink's have been initiated and are progressing on a proposed agreement to perform Services; and

WHEREAS, a total not-to-exceed amount of \$3,500,000 is recommended for approval for the agreement for the performance of Services. The term of the agreement will be for three years with the option for the Authority, in its sole discretion, to extend the term for up to two additional years.

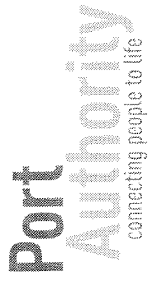
NOW, THEREFORE, BE IT RESOLVED that the chief executive officer and/or assistant general manager Finance be, and hereby are, authorized to enter into an agreement with Brink's, in a form approved by counsel, to provide Services for a total not-to-exceed amount of \$3,500,000, for the initial three-year period, with the option to extend the term of the agreement up to an additional two years at the sole discretion of the Authority, and also to take all such other actions necessary and proper to carry out the purpose and intent of this resolution.



Port Authority of Allegheny County
CONSOLIDATED STATEMENT OF NET POSITION
 For the Current Period

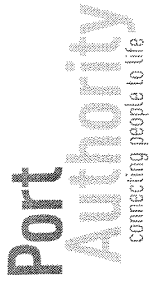
As of December 31, 2016

	OPERN	CAPTL	TOTAL
<u>ASSETS</u>			
CURRENT ASSETS			
Cash and cash equivalents	\$ 118,488,945.42	\$ 14,314,081.98	132,803,027.40
Capital grants receivable	1,221,363.18	8,750,083.63	9,971,446.81
Other receivables	4,818,841.34	0.00	4,818,841.34
Prepaid expenses	627,559.41	-	627,559.41
Materials & supplies	12,913,200.25	-	12,913,200.25
Total Current Assets	138,069,909.60	23,064,165.61	161,134,075.21
NONCURRENT ASSETS			
Restricted assets for capital additions and related debt	-	27,834,535.83	27,834,535.83
Capital assets, net of accumulated depreciation	-	1,298,834,688.14	1,298,834,688.14
Total Non-Current Assets	-	1,326,669,223.97	1,326,669,223.97
TOTAL ASSETS	\$ 138,069,909.60	\$ 1,349,733,389.58	\$ 1,487,803,299.18
<u>DEFERRED OUTFLOWS OF RESOURCES</u>			
Deferred charge on refunding	-	9,611,163.94	9,611,163.94
Related to pensions	104,469,234.00	-	104,469,234.00
TOTAL DEFERRED OUTFLOWS OF RESOURCES	\$ 104,469,234.00	\$ 9,611,163.94	\$ 114,080,397.94
<u>LIABILITIES</u>			
CURRENT LIABILITIES			
Accounts payable	9,125,839.96	1,682,735.97	10,808,575.93
Accrued compensation, benefits & withholdings	17,414,221.27	-	17,414,221.27
Deferred credits	84,062,393.57	25,240,100.24	109,302,493.81
Reserves for claims & settlements	5,107,172.00	-	5,107,172.00
Current portion of bond payable	-	11,584,165.70	11,584,165.70
Other current liabilities	-	3,579,611.67	3,579,611.67
Total Current Liabilities	115,709,626.80	42,086,613.58	157,796,240.38
NONCURRENT LIABILITIES			
Bond payable, net	-	198,507,799.15	198,507,799.15
Reserves for claims & settlements	7,620,553.00	-	7,620,553.00
Accrued OPEB liability	336,644,473.00	-	336,644,473.00
Net pension liability	391,037,472.00	-	391,037,472.00
Total Non-Current Liabilities	735,302,498.00	198,507,799.15	933,810,297.15
TOTAL LIABILITIES	\$ 851,012,124.80	\$ 240,594,412.73	\$ 1,091,606,537.53
<u>DEFERRED INFLOWS OF RESOURCES</u>			
Related to pensions	262,169.00	-	262,169.00
<u>NET ASSETS</u>			
TOTAL NET POSITION	\$ (608,735,150.20)	1,118,750,140.79	\$ 510,014,990.59



PORT AUTHORITY OF ALLEGHENY COUNTY
COMPARATIVE SUMMARY OF REVENUES AND EXPENSES

	Monthly Actuals			Year to Date Actuals		
	December 2015	December 2016	Variance	FY2016	FY2017	Variance
REVENUE :						
Passenger revenue -						
Bus, Light Rail & Incline Plane	\$7,981,901	\$7,561,574	(\$420,327)	\$46,371,697	\$45,658,941	(\$712,756)
ACCESS program service	601,119	493,400	(\$107,719)	6,272,679	6,098,700	(\$173,979)
Advertising	285,661	280,346	(\$5,315)	1,244,170	1,484,659	\$240,489
Interest income	2,322	35,800	\$33,478	12,383	143,932	\$131,549
Other income	40,860	39,094	(\$1,766)	308,895	251,899	(\$56,996)
Total Operating Income	\$8,911,863	\$8,410,214	(\$501,649)	\$54,209,824	\$53,638,131	(\$571,693)
EXPENSE :						
Wages & salaries	\$11,223,467	\$11,812,406	(\$588,939)	\$72,457,693	\$73,030,409	(\$572,716)
Employee benefits	11,701,792	12,282,576	(\$580,784)	68,054,222	71,189,950	(\$3,135,728)
Materials & supplies	3,361,500	3,157,852	\$203,648	19,778,148	18,569,016	\$1,209,132
Provision for injuries & damages	310,459	285,678	\$24,781	1,791,880	2,177,552	(\$385,672)
Purchased services	1,061,300	832,335	\$228,965	4,144,382	4,716,767	(\$572,385)
Utilities	577,357	617,317	(\$39,960)	2,958,935	3,481,821	(\$522,886)
Other expense	306,608	464,936	(\$158,328)	2,633,445	2,859,092	(\$225,647)
Interest	0	0	\$0	0	0	\$0
ACCESS program service	2,310,270	2,111,959	\$198,311	13,670,476	12,925,433	\$745,043
Total Expense	\$30,852,753	\$31,565,059	(\$712,306)	\$185,489,181	\$188,950,040	(\$3,460,859)
Deficit before Subsidy	(\$21,940,890)	(\$23,154,845)	(\$1,213,955)	(\$131,279,357)	(\$135,311,909)	(\$4,032,552)
Operating Subsidy:						
County Drink Tax Revenue	275,000	275,000	-	1,650,000	1,650,000	-
RAD Assistance - Local	18,553,212	18,592,295	39,083	111,863,148	113,807,642	1,944,493
Gen Operating Assist - State	250,908	-	(250,908)	2,533,315	2,380,316	(152,999)
Cost of Contracting	80,114	104,417	24,302	1,845,641	1,748,211	(97,430)
Redistribute to Vehicle Overhaul	68,664	108,107	39,443	320,347	327,984	7,637
Redistribute to Capital Accounts	19,753	33,624	13,872	111,612	102,396	(9,215)
Fringe Benefits Redistrib Cap Accts	62,058	2,108,222	2,108,222	7,917,055	13,410,721	5,493,666
Preventive Maintenance		63,144	1,086	523,478	143,187	(380,292)
Third Party Reimbursements		106,284	4,757	639,200	588,236	(50,964)
ACCESS-5310 revenue						
ACCESS-PWD						
Total Subsidy	\$ 19,411,238	\$ 21,391,094	\$ 1,979,856	\$ 127,403,796	\$ 134,158,693	\$ 6,754,897
Surplus/Deficit	\$ (2,529,652)	\$ (1,763,751)	\$ 765,901	\$ (3,875,561)	\$ (1,153,216)	\$ 2,722,345



PORT AUTHORITY OF ALLEGHENY COUNTY
COMPARATIVE SUMMARY OF REVENUES AND EXPENSES

	Month of December 2016			6 Months Year-to-Date		
	Budget	Actual	Variance	Budget	Actual	Variance
REVENUE :						
Passenger revenue -						
Bus, Light Rail & Incline Plane	\$8,034,375	\$7,561,574	(\$472,801)	\$45,972,276	\$45,658,941	(\$313,335)
ACCESS program service	614,533	493,400	(\$121,133)	6,412,656	6,098,700	(\$313,956)
Advertising	187,530	280,346	\$92,816	1,125,180	1,484,659	\$359,479
Interest income	10,289	35,800	\$25,511	22,694	143,932	\$121,238
Other income	47,964	39,094	(\$8,870)	287,777	251,899	(\$35,878)
Total Operating Income	\$8,894,691	\$8,410,214	(\$484,477)	\$53,820,583	\$53,638,131	(\$182,452)
EXPENSE :						
Wages & salaries	\$12,229,322	\$11,812,406	\$416,916	\$76,049,685	\$73,030,409	\$3,019,276
Employee benefits	11,904,927	12,282,576	(\$377,649)	73,104,729	71,189,950	\$1,914,779
Materials & supplies	3,672,779	3,157,852	\$514,927	22,536,465	18,569,016	\$3,967,449
Provision for injuries & damages	389,911	285,678	\$104,233	2,339,490	2,177,552	\$161,938
Purchased services	1,042,712	832,335	\$210,377	6,341,724	4,716,767	\$1,624,957
Utilities	674,479	617,317	\$57,162	3,902,399	3,481,821	\$420,578
Other expense	728,663	464,936	\$263,727	4,456,259	2,859,092	\$1,597,167
Interest	0	0	\$0	0	0	\$0
ACCESS program service	2,307,858	2,111,959	\$195,899	13,847,148	12,925,433	\$921,715
Total Expense	\$32,950,651	\$31,565,059	\$1,385,592	\$202,577,899	\$188,950,040	\$13,627,859
Deficit before Subsidy	(\$24,055,960)	(\$23,154,845)	\$901,115	(\$148,757,316)	(\$135,311,909)	\$13,445,407
Operating Subsidy:						
County Drink Tax Revenue						
RAD Assistance - Local	250,000	275,000	25,000	1,500,000	1,650,000	150,000
Gen Operating Assist - State	18,737,800	18,592,295	(145,505)	115,343,287	113,807,642	(1,535,645)
Add Operating Assist - State						
Cost of Contracting				1,836,942	2,380,316	543,374
Redistribute to Vehicle Overhaul	105,000	104,417	(583)	1,805,000	1,748,211	(56,789)
Redistribute to Capital Accounts	26,538	108,107	81,569	273,230	327,984	54,754
Fringe Benefits Redistrib Cap Accts	38,000	33,624	(4,376)	228,000	102,396	(125,604)
Preventive Maintenance	2,105,392	2,108,222	2,830	13,391,942	13,410,721	18,779
ACM Capitalizations						
Third Party Reimbursements		63,144	63,144	92,200	143,187	50,987
ACCESS-JARC/New Freedom						
ACCESS-5310 revenue				347,917		(347,917)
ACCESS-PWD	100,925	106,284	5,359	605,550	588,236	(17,314)
Total Subsidy	\$ 21,363,655	\$ 21,391,094	\$ 27,439	\$ 135,424,068	\$ 134,158,693	\$ (1,265,375)
Surplus/Deficit	\$ (2,692,305)	\$ (1,763,751)	\$928,554	\$ (13,333,248)	\$ (1,153,216)	\$12,180,032

PORT AUTHORITY OF ALLEGHENY COUNTY
FY 2017 PROJECTED CASH FLOW
 (As of December 31, 2016)

(Dollars in Thousands)
Actual/Estimate

	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	TOTAL
Begin Cash & Investments	107,126	104,866	110,240	102,601	105,838	106,859	106,084	109,666	112,757	115,900	114,414	117,736	
Oper Grants:													
. County/ Additional County Assistance	275	275	275	275	275	275	5,121	5,121	5,121	5,121	5,121	5,121	30,728
. Regional Asset District	18,244	25,138	16,176	16,176	19,456	18,886	18,899	18,899	18,899	18,899	18,899	18,899	3,000
. State													227,172
. Additional State Operating Assistance/Rebase													
Revenues:													
. ACM/Grants Management/T&L	297	61	91	70	69	143	168	65	65	168	65	65	1,324
. ACCESS/Shared Ride	1,045	1,158	1,159	1,118	1,174	1,129	1,086	1,086	1,086	1,086	1,086	1,086	13,301
. ACCESS/Capital Cost of Contracting	967	868	0	1,614	766	0	1,071	1,071	1,071	1,071	1,071	1,071	10,639
. ACCESS/Connections and Works	96	349	0	0	0	0	171	171	171	171	171	171	1,468
. Fare Box	5,146	8,197	8,159	7,530	8,338	6,218	7,464	7,464	7,464	7,464	7,464	7,464	88,389
. VOH	0	250	453	273	668	104	425	425	425	425	425	425	4,298
. Capital Payback	0	0	0	126	5	0	0	0	0	0	0	0	131
. PREVENTIVE MAINTENANCE	0	788	0	7,677	2,838	2,108	2,435	2,435	2,435	2,435	2,435	2,435	28,023
. OTHER	726	421	973	948	943	1,087	240	240	240	240	240	240	6,536
. OPEB Usage													0
Cash Available	133,922	142,369	137,527	138,408	140,371	136,509	143,388	146,867	149,959	153,204	151,615	154,987	414,990
Payments:													
. Pay/Withhold	10,891	11,617	12,692	13,783	10,875	11,353	12,134	12,515	12,332	17,083	12,243	13,120	150,637
. Healthcare	7,054	7,127	7,118	7,097	7,099	7,145	7,010	7,005	6,881	6,998	7,007	7,006	84,546
. Pension Payment	3,762	3,757	4,171	3,757	3,749	4,338	3,061	3,061	3,061	3,061	3,061	3,061	41,902
. All Other	7,274	9,608	10,900	7,901	11,513	7,519	11,517	11,529	11,784	11,648	11,569	11,543	124,305
. Operating Loan to Capital	0	0	45	11	0	0	0	0	0	0	0	0	56
. Paybacks/Other	0	0	0	0	0	0	0	0	0	0	0	0	0
. Treasury Service Expense	74	20	0	20	276	72	0	0	0	0	0	0	462
Total Payments	29,055	32,129	34,926	32,569	33,512	30,426	33,723	34,110	34,059	38,791	33,880	34,729	401,908
Ending Cash & Investments	104,866	110,240	102,601	105,838	106,859	106,084	109,666	112,757	115,900	114,414	117,736	120,208	

Begin Cash & Investments

Oper Grants:

. County/ Additional County Assistance

. Regional Asset District

. State

. Additional State Operating Assistance/Rebase

Revenues:

. ACM/Grants Management/T&L

. ACCESS/Shared Ride

. ACCESS/Capital Cost of Contracting

. ACCESS/Connections and Works

. Fare Box

. VOH

. Capital Payback

. PREVENTIVE MAINTENANCE

. OTHER

. OPEB Usage

Cash Available

Payments:

. Pay/Withhold

. Healthcare

. Pension Payment

. All Other

. Operating Loan to Capital

. Paybacks/Other

. Treasury Service Expense

Total Payments

Ending Cash & Investments